

**PENNSYLVANIA TREASURY DEPARTMENT
PROCUREMENT SOLE SOURCE JUSTIFICATION**

Bureau: IT Cyber **Contract Begin Date:**09/12/2023 **End Date:**12/01/2023

Contractor: Keymark, Inc.

Agency Purchase Requisition No: 0000000119

A) Reason for Sole Source Procurement:

- ◇ Only a single contractor is capable of providing the service.
 - Only known source; similar services/commodities are not available from another contractor.
 - Service must be compatible with existing equipment.
- ◇ A federal or state statute or federal regulation exempts the service from the competitive procedure and there is appropriate justification to do so.
- ◇ It is clearly not feasible to award the contract for services on a competitive basis.
- ◇ The services are to be provided by attorneys or litigation consultants selected by the Department.
- ◇ The services are to be provided by expert witnesses.
- ◇ The services involve the repair, modification or calibration of equipment, and they are to be performed by the manufacturer of the equipment or by the manufacturer's authorized dealer, provided the contracting officer determines that bidding is not appropriate under the circumstances.
- ◇ The contract is for financial or investment experts to be used and selected by the Department.
- ◇ The contract is for supplies or services is in the best interest of the Commonwealth.
- ◇ Part I, Chapter I of the Pennsylvania Procurement Handbook issued by the Department of General Services under the authority of Commonwealth Procurement Code, 62 P.S. Section 101 et seq., exempts Treasury from the policies, procedures, and guidelines of the handbook for the licensing of specialized computer software.

B) Briefly describe the supply or service item you are requesting and its function.

Specialized service to convert and Oracle database to SQL Server and certify for use with OnBase application.

C) Describe the unique features/compatibility of the supply or service item that precludes competitive procurement.

CDW-G contract ends 09/30/2023 and this project must be completed by 11/26/23 in order to end Oracle contract without costly extension.

D) What research has been done to verify the contractor as the only known source?

Hyland (Parent company) requires authorized providers to certify database conversions.

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E) Does the contractor have any distributors, dealers, resellers, etc., that sell the supply or service?

Hyland (Parent company) is supplying certified technicians for this project through their preferred reseller (KeyMark).

F) Must this supply or service be compatible with present inventory/equipment or in compliance with a manufacturer's warranty or existing service agreement? If yes, please explain.

Service requires certification from authorized technicians in order to continue OnBase support contract.

G) If this is an initial procurement, what are the future consequences of the procurement? That is, once this procurement is approved and processed, what additional upgrades/additions/supplies/ services, etc., are anticipated/projected over the useful life of this item?

No further upgrades will be needed. We are ending Oracle database support and moving exclusively to Microsoft for our database needs.

H) If this is an upgrade, addition, alteration, etc., to an existing service? How was the original service procured (sole source or competitive)? What additional, related, sole source procurements have occurred since the initial procurement? Please identify the previous purchase order or contract number(s).

Original service was competitive bid (L&I).

I) How has this service been procured in the past? (Competitive sealed bidding, competitive sealed proposals, sole source, other). Please provide document numbers.

J) What are the consequences of not procuring this specific supply or service item?

IF we do not convert the Oracle database and receive certification on the new database by 11/26/2023, we must remain on current platform and pay annual support contract (\$53,000).

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K) How long has the agency known that the supply or service was needed, and why wasn't the contract process started earlier?

Process was started with ample time, but we do not have a known contracting partner as of 09/30/2023. CDW-G contract ends at the end of September.

L) If timing is a factor, who established the time frame and why?

Oracle contract renewal is November 26, 2023. We would like to be done with database conversion before this date in order to end support contract.

M) What are the consequences of not procuring this specific service within the established time frame?

Risk of operating on aging platform and increased support costs.

N) List any other information relevant to the acquisition of this service.